The Associated Students of the
University of New Mexico

Finance Committee

Meeting Minutes
September 26, 2020
Zoom: https://unm.zoom.us/j/93775833094

1. Opening
   a. Call to Order
      i. Chairwoman Polsin officially calls the September 26th, 2020 Finance Committee Budget Hearing meeting to order at 9:15 am
   b. Roll Call
      i. All Senators are present
   c. Approval of Agenda
      i. MOTION to approve the agenda
         1. MOTION is seconded and passed

2. Preliminary Business
   a. Finance Chair
      i. Thank you all for coming. You will have as much as you need to present your budget, then we will ask questions and after that, you’re free to go.
   b. Members of the Committee
      i. Sen. Olaguir: Hey Jacqueline, with that I yield.
      ii. Vice President Milan: Make sure to greet organizations so they get to know you, especially if you sponsor an organization. But good luck today Finance Committee.
   c. Public Comment
3. New Business
   a. Budget Hearings
      i. Associated General Contractors
         1. MOTION to open the budget for Associated General Contractors
            a. MOTION is seconded and passed
         2. Presentation
            a. I’m here to detail and present our budget, which is a total of $743. We need notebooks for our meetings and presentations. We also compete and represent UNM every year and we need food for that, which is about $200. We also need money for advertising to get more people involved and for that, we request $50. We usually go to Reno for competition but due to COVID, it will be online. I still wanted to bring food because by February we should be able to meet in one space.

3. Questions
   a. Sen. Molinar: What is your competition and what do yall do there?
      i. It’s sponsored by the Associated Schools of Construction. We would usually go to Reno for a 3-day competition that we practice throughout the semester. We are able to meet with industry professionals, they give us a task once we get there that’s all about planning, and there’s also a career fair.
   b. Sen. Molinar: I also wanted to ask about the membership cards, what is that?
      i. It’s a card that states their membership, we usually have about 40 members but we’ve requested the cost for 50 members just in case.
   c. Sen. Olaguir: The reference book, is that reading for the competition?
      i. No, but we think its good material because it prepares you for the exam in our field.
   d. Sen. Olaguir: In the questionnaire, you said you have money from SGAO, what does that mean?
      i. Joanna Garcia: SGAO does not give them money. So I think they meant ASUNM.
e. Sen. Olaguir: Do you know how much money you get from the School of Engineering and Civil Engineering.
   i. Last year they gave us $3,000 specifically for the competition. And the School of Engineering gave, I think, $1,000 also specifically for competition but not to our student organization.

f. Sen. Flores: Line 20 is for social events and fundraising, what will that look like this year?
   i. Due to COVID, we can’t do much but I wanted to have our groups participate in the distanced event. So, that money would go towards any rewards, it would also help with our community outreach and, we also have membership events with our mentees.

4. Discussion
   a. MOTION to table
      i. MOTION is seconded and passed
   b. MOTION for Lines 14, 16, 17, and 18 to all read $0
      i. MOTION is seconded and passed
   c. MOTION for Line 20 to read $0
      i. MOTION is seconded and passed
   d. Chairwoman Polsin: Right now their budget is at $495, any more discussion?
   e. MOTION to table
      i. MOTION is seconded and passed

ii. Society of Automotive Engineers
   1. MOTION to open the budget for Society of Automotive Engineers
      a. MOTION is seconded and passed

2. Presentation
   a. We are the Society of Auto-Engineers. Our budget has a lot to do with the racecar but we do compete as well, so we’ll break it all down. We have tools that help in making the car. We need Hoosier race tires which are for practice, and also a racecar trailer because we are building our first electric car and we want another trailer to transfer both to the competition. We also do community outreach, which doubles as advertising for UNM. The trailer goes all the way to California for competition. We also request gas for the racecar for training and comp. Vehicle centers help us test and perfect our car. We’re requesting money for
vehicle maintenance for oil changes as we get ready for competition. We also request gloves, helmets, etc. for our uniforms. Because of COVID, we cannot share driver’s equipment so we’re requesting more money for individual suits. We need certain safety equipment to get into the competition. We are requesting tables, chairs, and canopies. Because of COVID, we have to spread out and we need the materials to do that safely. Flyers, brochures, and business cards are recruitment materials. And the decals are usually out of pocket costs, but if you provide the funds ASUNM would get a sponsor sticker on the racecar. And of course, food and our general office supplies.

3. Questions
   a. Sen. Flores: Can you go into detail on what you get credit for in this class?
      i. We get credit for designing and testing the racecar and also for our decisions on the design and mechanics and our overall understanding of the engineering.
   b. Sen. Flores: Your request says you need money for gas, but isn’t the car electric?
      i. Last year’s car was gas but we plan on building an electric one for next year. But COVID has caused uncertainty.
   c. Chairwoman Polsin: Are you aware you’re an unchartered organization?
      i. We have been chartered before, but I wasn’t sure if we were this year.
      ii. Chairwoman Polsin: We’re not allowed to fund non-chartered organizations so you will need to have proof of your chartering process before we give you the funding.
   d. Sen. Molinar: You usually get sponsorships, how much money comes from those?
      i. We do need more this year due to having two cars. We get funding from Sandia Labs which is maybe $10,000. Other funding comes from the School of Engineering.

4. Discussion
a. MOTION to table
   i. MOTION is seconded and passed
b. MOTION to reopen
   i. MOTION is seconded and passed
c. MOTION to cut Line 11 through 26 to read $0
   i. MOTION is seconded and passed
d. MOTION to cut Line 27 to read $1000
   i. MOTION seconded and passed
e. MOTION to have Lines 13, 14, 16, 18, and 19 to read $0
   i. MOTION is seconded and passed
f. MOTION to reduce Line 15 to $200
   i. MOTION is seconded and passed
g. MOTION to table
   i. MOTION is seconded and passed

iii. Delta Sigma Pi
1. MOTION to open the budget for Delta Sigma Pi
   a. MOTION is seconded and passed

2. Presentation
   a. Starting from the top, the LEAD fee is for the event we have to go to each year. Usually, there is one in the spring and one in the fall and we want the funding for our brothers to go. We are adamant about getting members to the LEAD conference where they hear from business professionals and learn leadership skills. Unfortunately, many members cannot pay so want to give financial help as much as possible. We are also recruiting for membership, which usually comes out of pocket which was a strain in the past. For the pledge banquet, we know that we may not have one this semester but we want to have it next semester. The flyers are for recruiting and we don’t wanna keep paying out of pocket for this. The UNM market line is due to COVID, we had to transfer to online payments. So that’s just to repay the %4 of revenue that they take off the top.

3. Questions
   a. Sen. Flores: In the questionnaire, it says you have 30 graduate members and 0 undergraduates. Can you clarify this?
      i. That was a typo, it should be flipped.
b. Sen. Flores: Also on the questionnaire, it says you are a co-ed organization but you only mention brothers and not sisters.
   i. It is odd, but it is a tradition across the country to call the members brothers. But we do have an equal portion of girls and boys.

c. Sen. Flores: Can you talk more about the banquet, which you hope is in-person, but do you have a backup plan?
   i. Yes, we would still give out pizza to our members and reimburse them if possible.

d. Sen. Harris: In terms of the LEAD conference, will it be online or in-person?
   i. This sem will be online but they’re still deliberating about the conference next semester. My assumption is that it will be virtual.

e. Sen. Harris: In terms of the banquet, do you have a plan B?
   i. If it’s not possible to have it in person, we would creatively spend that money, maybe an initiation gift or some way to celebrate their joining.

f. Sen. Harris: Can you go in-depth on the UNM marketplace line?
   i. We have to pay for membership somehow and we’ve recently gone through the marketplace. Each member pays a $100 fee and we want to be reimbursed for the share that the marketplace takes, which is 4%.

4. Discussion
   a. MOTION to table
      i. MOTION is seconded and passed
   b. MOTION to reopen
      i. MOTION is seconded and passed
   c. MOTION to reduce Lines 11, 15, and 16 to read $0
      i. MOTION is seconded and passed
   d. MOTION to reduce Line 13 to $200
      i. MOTION is seconded and passed
   e. MOTION to table
      i. MOTION is seconded and passed

iv. Lobo Hockey
   1. MOTION to open the budget for Lobo Hockey
a. MOTION is seconded and passed

2. Presentation

a. Hello everyone, my name is Jarrod Ronquillo. I am the Captain and President of UNM Lobo Ice Hockey. The question I get all the time is, “UNM has a hockey team in the middle of the desert?”, and my response is always, “yes we do”. We have a very successful team. We have winning seasons in the past, I think nine or ten years. Three years ago we made it to the national tournament where we played teams such as Michigan State, who is number one in the nation, and we ended up beating them. I think we’ve done well as an organization as for getting fans and things, and mostly getting fans and kind of just make UNM the sports dominated school that it is. It is a basketball school and the basketball team always does well and it is really exciting to watch them. I love going to their games! We are just trying to add clout to UNM. I just wanted to talk a little bit about what our organization does off the ice as well. It’s been a little tougher with the pandemic, but in recent years we have always gone and done things. Like last year we did Light the Night Cancer Walk, and we show up to the Children’s Hospital about once a month just showing our support and meeting with the kids. We do things from science experiments to bingo nights, to just hanging out with the kids and having fun. Also with the Light the Night Cancer Walk last year we led the walk and met a lot of great people. A few of our teammates have family members that have gone through that as well. We just thought we needed to lend a hand and show our support for our loved ones and everyone who is going through the same thing.

We will start with our budget. Our two most important things are “ice rental” and “referees for hockey games”. Those are key things because we can’t fund that any other way than through ASUNM. I want to thank you guys for just lending your support throughout all these years. Having that extra money just goes a long way. Our “ice rental”, I had a typo. What would be best for us is three practices a week, from once the Spring semester starts in January 2021 to around August 2021 as well. It would be at
Outpost Ice Arena, which is off Tramway. We recommend this because we need to first find out what UNM says about the COVID rules. We are not practicing officially as a team at the moment. We do believe that once the Spring semester hits that contact sports will be allowed to play. I’ve been in contact with the president of the league that we play in, the ACHA. As far as leagues are going, other schools will be starting in January. There will be a national tournament and regionals. If you guys would like to see the documentation, I have that. We believe that it would be best to start practicing in January. Normally we have about thirty-five game seasons. We are not entirely sure if the league will go past the Spring semester into the summer. We are intending that and are going to anticipate that as well. We believe that we will have no more than 18 home games. For jersey replacements, we have new incoming freshmen. I believe we have about 4 and our team has three jerseys. One turquoise, one red, and one black jersey. They also come with socks that go over your shinpads, not to be confused with socks you put on every day. Hockey socks are meant as part of the uniform. I also recommend that our team, to kind of have safety, because our equipment is out of date and has been self-funded, just for safety issues have team hockey socks, helmets, and gloves. I also recommend team bags because there have been thefts from our locker room in the past. We think that if we have our logo on our bag it may help that a little. For the “off-ice rental space”, since Johnson Gym is closed, we haven’t had anywhere to work out as a team, but we do go out and work out on our own. I think having a place where can all work out together will be beneficial for our team. I think that is all I have, thank you.

3. Questions
   a. Sen. Molinar: Thank you for coming in. My question is about the “off-ice rental space”. Do you have a place in mind where you want to do that? Is that going to be a gym?
      i. Outpost Ice Arena. They put I think two million dollars into remodeling the entire arena. That included a weight room facility that we have been
talking with the head of the rink. He said that if we can muster up about fifty dollars per player, he would be willing to open his facility to us. It has anything from synthetic ice, to bikes, to a whole rack for squatting and deadlifting. Just a whole bunch of things for our team to get stronger.

b. Senator Molinar: All the gear that you are asking for, is that something the players will keep, or is it something the team will keep?
   i. In the past when I played high school hockey, we recycled gear with our teammates. Since these gloves are going to relatively expensive, about $110, I think it would be in our best interest to recycle the equipment for future players.
   ii. Sen. Molinar: Those were the only questions I had. I am your sponsoring Senator, so if you have anything after this, feel free to reach out to me.
   iii. I appreciate it, thank you.

c. Sen. Flores: Thank you for coming in today and congratulations on having some winning seasons. I just had a question regarding your other sources of revenue. It states that you get other revenue from ticket sales, t-shirt sales, fundraising, player dues, and things like that. Would you roughly say exactly how much money you get from those as well as what those go to?
   i. So the first thing would be our fundraiser. I’m not sure, this is roughly estimating, but I think it would be roughly two or three grand from our Annual Golf Fundraiser. Team dues have yet to be determined, but in the past, they have been $840, but that was including our trip to Missouri, which was completely self-funded. I believe they will be lower this year. Probably around $500 per player. We have 20 players, so I can’t do the math on the top of my head. Ten grand maybe, I’m not sure. Pretty much in the past what has been funded was the ice rental and referees through ASUNM. All that other money goes to our travel, we usually pay for vans or we drive separately, and hotel rooms as well.
Usually what ticket sales end up going to are paying for the ice time for those games. I don’t know the estimate because they usually just take all the money we make from tickets and then pay the rink off, and then we get whatever is left. I’ve only been given the money once from a game, I don’t remember how much it was, but I’d say $500 per game is what we make.

d. Sen. Flores: You guys said you pay for ice time. Is that different from the rental that you guys are requesting as well? Is it rental for practices and doesn’t count towards games or anything?
   i. Is it the off-ice time you’re referring to?
   ii. Sen. Flores: Yes. The ice rental for games. Line item 12, would that count as paying for the ice time?
   iii. It would go towards a weight room that is all in the same facility as the ice rink, but it is a separate charge to use it. I would call it a weight room, but it has a lot of hockey-related facilities inside of it. That would be a separate charge.

e. Sen. Harris: I have a question in terms of sponsorships. Do you guys have any deals with the organizations throughout the Albuquerque area by any chance?
   i. We do have private owners, but they mostly come through our Golf Tournament Fundraiser. We have been thinking about getting sponsors and maybe putting them on a warm-up jersey, but we don’t know the logistics with what UNM wants because it will be put on their logo. I am sure they would want a cut of the money and we haven’t had the time to figure out those logistics. Other than private donors, that’s the furthest we’ve gone with sponsorships for now.

f. Sen. Harris: Just clarification for the ice rentals in Line Items 12 and 13. Is that you guys practicing for games and then the off-ice space is like you guys working out? Correct?
i. Yes. The ice rental for games are on Friday and Saturday, and it’s a three-hour time slot. That is why it is three times more than the ice for hourly practices in item 11. Our games are usually from 8-11 each period, and hockey is about an hour. I don’t know why even though it’s twenty minutes for standing and waiting time. That is why they charge us a lot more for those times.

ii. Sen. Harris: That’s all I have. Just to let you know, Johnson Gym is going to be open on October 5th.

iii. I heard that yesterday and I am excited. I think that would be great for our team to figure out. It is maybe something we can talk about cutting for our budget.

4. Discussion
   a. MOTION to move out of parliamentary procedure
      i. MOTION is seconded and passed
   b. MOTION to move back
      i. MOTION is seconded and passed
   c. Chairwoman Polsin calls a recess at 10:40 am
   d. The Committee reconvenes at 10:45 am
   e. MOTION to reduce line item 11 by $10,000 to read $11,000
      i. MOTION is seconded and passed.
   f. MOTION to cut line items 13, 17, 18, and 19 to all read “0”.
      i. MOTION is seconded and passed.
   g. MOTION to reduce line item 12 by $13,500 to read “0”.
      i. MOTION is seconded and passed.
   h. MOTION to reduce line item 14 by $5,355 to read $9,945.
      i. MOTION is seconded and passed.
   i. Chairwoman Polsin: We are at $23,261 for Lobo Hockey.
      1. Sen. Olaguir: Can you repeat that amount?
   j. MOTION to table Lobo Hockey Club
      i. MOTION is seconded and passed
   v. UNM Fishing Club
      1. MOTION to open the budget for UNM Fishing Clubs
2. Presentation

a. Hi guys, I am here with Isaac Garcia. He is the co-president of the Fishing Club. I am a student here at UNM in Mechanical Engineering and I am a Junior. We are just happy to be here. I don’t know really what to say, I was trying to bring up the budget sheet just now. We are the fishing club and our purpose is to bring people to outings here in UNM. Our initial goal was to go out of state to Colorado and Arizona, but we had to stay within state lines. However, I think the great thing about our club is that we can go to outings as there are already fishing protocols. There is already a COVID protocol in place, so we can abide by COVID guidelines and still go to outings. Just last week we went to Fenton Lake. I think that we have a great capability of actually being able to go forth with a lot of our plans. What we ask is for this semester, we just want to have supplies, as it is nice to have a bunch of amenities. This is so if people want to join, they don’t have to already have their fishing gear and whatnot. If we have some staple items that will help them be able to come with us if they have never fished before. That is why we were hoping to have an established fund so we can buy those initial fishing rods, nothing fancy just simple fishing rods and we also wanted to have an honorarium so we can motivate our participants for every fish they get. This would be like a fishing pin on a bucket hat that we would be able to purchase, and then of course lunch items and snacks and whatnot. That’s pretty much what we are asking for in terms of budget. For example, we need to start building an inventory of stuff for the club since we are new. We just started last year and most of our students are actually out of state students. If we can build an inventory, we would be able to offer free services to students, specifically supplies and anything they would need to get started right away. We have been reaching out to the community, so there have been some organizations, like Game and Fish who have offered their services. We are very intertwined with them, but they haven’t been able to offer us things that we would
be able to keep for the club if that makes sense. Like Mary said we also want honorariums so that we can award their time while they are there to make it more fun and engaging. We have some other contacts that we are hoping to get in touch with, such as New Mexico Trout, New Mexico Fish and Wildlife Conservation, and some other things. We are hoping to broaden our purpose as fishing is not everyone’s cup of tea, so we want to make it so that we can expand towards more education, conservation, environmentally friendly outlets. This will allow people to join us for a lot of community and educational purposes. In terms of our long-term goals, we are hoping to hopefully expand to other states, as we have people from California and Colorado who are reaching out. Hopefully, we can cooperate with them and have some combined events. That’s what we are about.

3. Questions
   a. Sen. Harris: Thank you guys for coming out today. You guys said you have like an outside vendor or sponsor. Can you go more into depth with that? I didn’t understand what they provide for you guys.
      i. Yeah, they just provide community involvement, instead of any budgeting or finance they can give us. What they can give us is their time and so they have made community service projects for us to go and do and they have reached out to our Rec Department. Now we are teaming up with the Rec Department. We are doing like five fishing clinics and we are trying to make it free for students. They haven’t given us any money, but they have given us their time.
   b. Sen. Harris: I know you guys are new but have you guys found any ways to do fundraising and stuff like that?
      i. We had some plans to do some fundraising, but because of COVID we couldn’t go out and get involved in volunteering our time. Not right now.
   c. Sen. Olaguir: Thank you guys for coming in today! The fishing club sounds dope. One question that I have for you guys is on your budget questionnaire, question five, “Does
your organization currently have a place to store equipment?”, you guys said no. I am wondering with line item 11, the fishing rods, where are you going to store those?

i. Right now we just have a designated spot, at one of our places. We don’t know how the inventory would go, to be able to pass it on with the rest of the UNM Fishing Club after we are gone. If there was a place on campus that we were able to, it would be in our Advisor’s office. There are also places nearby where we live, some storage units that can potentially be what we use if there are no places on campus. As of right now, we have a designation that can hold a lot of equipment.

d. Sen. Olaguir: Thank you. I also had a question on “honorarium” too. If Joanna, if you could help me here. Isn’t honorarium paid by a check?

i. Joanna Garcia: Yes, these do not constitute an honorarium. An honorarium is a payment to an individual of special renowned, so someone who is famous and comes to speak to your group. This is more of an incentive, but I suggest that maybe you give a little more information on what your incentive is. I think there was a bit of information, but if you can go into more detail.

ii. Yeah, of course. So what I had thought an honorarium was before, was just an award we were able to give to someone for completing some kind of achievement or goal that the club set for them. We would be able to give them that, what I thought was an honorarium.

iii. Sen. Olaguir: It is a good idea, not going to lie. Getting certain achievements and getting awarded with a pin as an incentive. I think that is a good idea, I just don’t think it falls under the honorarium category. That’s all I have for now.

e. Chairwoman Polsin: And just an FYI, with the storing of the fishing rods and things, that would have to be stored on campus. Just letting you know, so if you have an advisor
and were able to store things in their office, that would be
perfect, or else we couldn’t fund it if it went home with
someone.

i. That wouldn’t be a problem, we already have that
option.

ii. Chairwoman Polsin: Perfect. Glad we are on the
same page.

iii. Thank you for clearing that up.

iv. Chairwoman Polsin: Of course.

f. Sen. Molinar: My question was just on the storage thing.
You can get an office on campus for sure. I forgot what the
place is called, but it’s in the SUB Atrium. I would look
into that, or just keep it with your Advisor. Thank you for
clearing that up. I am also your sponsoring Senator, so after
this, I will e-mail you and try to see if I can help you in any
other way. I will give you some fundraiser ideas to help
you all out.

g. Chairwoman Polsin: Thank you for coming and presenting
your budget to us and giving us a little run down about your
organization, I think that’s cool.

4. Discussion

a. MOTION to move out of parliamentary procedure

i. MOTION is seconded and passed

vi. Tau Beta Pi

1. MOTION to open

a. MOTION is seconded and passed

2. Presentation

a. We take top the juniors, seniors, and graduate students we
are asking for $2000 each for food and $50 for office
supplies. We also hold a banquet and it won’t be in-person
but we will have an initiation ceremony, still abiding by
COVID guidelines and for that, we request $200 for this
semester $200 for the next.

3. Questions

a. Sen. Molinar: Are you planning on having a banquet this
semester? What would be the plan of action?

i. We won’t but we will have an initiation ceremony.
We plan on having it outside and we will provide
food so still need the funding.
b. Sen. Flores: In the budget questionnaire, you have 4 other officers. Who are they?
   i. They are our advisor and other top officers for the chapter.

c. Sen. Flores: How would office supplies be used?
   i. We don’t want our officers and event coordinators to pay out of pocket for the supplies that we need for different events we may put on.

4. Discussion
   a. MOTION to move out of parliamentary procedure
      i. MOTION is seconded and passed
   b. MOTION to move back into parliamentary procedure
      i. MOTION is seconded and passed
   c. MOTION to reduce Line 11 to read $300
      i. MOTION is seconded and passed
   d. MOTION to table
      i. MOTION is seconded and passed

b. Vote
   i. The budget bill is passed 6-0-0 with $26,656

4. Closing
   a. Members of the Committee
      i. Vice President Milan: I wanted to congratulate you all. I know it was long but it was entertaining to watch from this side because last semester I was in your seat. So I commend your work, you were very efficient. Have a good weekend!
      ii. Sen. Flores: Good job! We were very efficient, quick, and we had a good process. I yield.
   b. SGAO
      i. Joanna Garcia: One thing we discussed in the break was introducing yourself to the organization and you didn’t. I want you to be more human and not just head on the screen. It’s not easy to ask for money so be personable and ask good questions. Please become acquainted with standing rules instead of asking me. You all spoke a good amount but I want to hear more from Sen. Sandoval. When you all speak you look like a united front. But they were very fair cuts, one thing that may come up in full senate is if SAE will decide to charter or not. You made thoughtful decisions but make sure you have data and information. And you have one appropriation and two budget revisions next week.
   c. Vice-Chair
i. The cuts were justified and I’m happy with how quickly we got through it. Y’all did a good job.

d. Finance Chair
   i. I’m very proud and excited that y’all did so well, we were very efficient. Sorry, I didn’t have y’all introduce yourselves, that’s my bad. Good job to Christian and Siena as well.

e. Adjournment
   i. Chairwoman Polsin officially adjourns the September 26th, 2020 Finance Committee Budget Hearing meeting at 3:14 pm